

<b>ID</b>	SP03
<b>STATE ID</b>	
<b>Description</b>	<b>Passenger 2.0</b> FULL-SIZE FOUR (4) DOOR SPECIALTY SEDAN MUST BE 120 CU. FT. OR GREATER. APPROVED MAKES: BUICK LUCERNE, DODGE MAGNUM, TOYOTA AVALON XL, FORD 500, CHRYSLER 300, BUICK LE SABRE, MERCURY GRAND MARQUIS, FORD E-85 CROWN VIC, PONTIAC BONNEVILLE, CHEVROLET IMPALA.
<b>Estimated Quantity</b>	5
<b>Delivery Location/details</b>	DAS Des Moines, Direct Factory Delivery
<b>Pre-delivery Inspection Allowance (per vehicle)</b>	\$37.98

Equipment Description	Pricing Configuration #1		Pricing Configuration #2	
	Option Order #	Option Price	Option Order #	Option Price
<b>Base Vehicle Minimum Specifications</b>				
MIRRORS - Interior: Rearview Day or Night tab selector type. - Exterior: Dual mounted on left & right doors with inside remote control.	STD	\$0.00		
AIR CONDITIONING - Standard factory package installed	STD	\$0.00		
SEATING - Front: Split bench with center arm rests or bucket seats with a console. Heavy duty springs cushions and backs if available. Standard fabric covered front and rear.	AN3-BENCH	\$0.00		
FLOOR COVERING - Heavy duty carpet, passenger area, color coordinated; carpeted cargo area	STD	\$0.00		
GLASS - Windshield & all windows tinted	STD	\$0.00		
HEATER AND DEFROSTER - Standard	STD	\$0.00		
RADIO - AM/FM stereo with CD single player.. Factory installed with speakers.	STD	\$0.00		
MOLDINGS - Body side with vinyl insert full length between wheel wells. STICK ON TYPE NOT ACCEPTABLE UNLESS FACTORY INSTALLED.	STD	\$0.00		
STEERING COLUMN- Tilt	STD	\$0.00		

WINDSHIELD WIPERS AND WASHERS - Intermittent, Variable with washers	STD	\$0.00		
12 Volt Power Point	STD	\$0.00		
INSTRUMENT GAUGES - Standard production gauges or indicators	STD	\$0.00		
HOOD RELEASE - Inside passenger compartment	STD	\$0.00		
HEADLIGHTS - Equipped with Quartz Halogen headlights	STD	\$0.00		
DOMELIGHT - Standard AS SUPPLIED FOR CURRENT MODEL	STD	\$0.00		
REAR WINDOW DEFROST - Electric, heated wire type; Factory installed	STD	\$0.00		
AUTOMATIC TRUNK OPENER - Yes, with trunk light	STD	\$0.00		
WHEELS - Aluminum style sport rims	PY0	\$0.00		
CRUISE CONTROL - Automatic-Factory installed	STD	\$0.00		
ENGINE - V8 or V6; specify highest performance engine/drive train package available (no supercharge or turbo package) _____	3.5L V6	\$0.00		
TRANSMISSION - Automatic including overdrive	STD	\$0.00		
BATTERY - Heavy duty maintenance free. Highest ampere rating available. 455 minimum cold cranking availability. _____ amp _____ cca	600	\$0.00		
TIRES - Four (4) speed rated, all season, blackwall, similar to Goodyear GT+4. (if available) Standard Production temporary spare _____	N/A- STD TIRES	\$0.00		
ALTERNATOR - 90 Amp. minimum _____ amps	125	\$0.00		
STEERING - Power steering	STD	\$0.00		
SUSPENSION - Heavy duty, if available	STD	\$0.00		
COMPONENTS - All to be heavy duty, if available	STD	\$0.00		
FINISH - Clear coat paint	STD	\$0.00		
SEATBELTS - Front and Rear Shoulder/Lap Belts, Lap Belt for Center Seating.	STD	\$0.00		
Anti-lock brake system	JL9	\$0.00		
Power windows and locks	STD	\$0.00		
<b>Other options: If an option is not explicitly listed but requires an additional cost, please list this option on this line</b>		\$0.00		

<b>Required Options (Pricing required for a complete Bid)</b>				
Engine Block Heater	K05	\$0.00		
<b>Options which may be required</b>				
Full size spare, mounted matching tires per minimum specifications	N/A	\$0.00		
Individual front and rear color keyed floor mats	STD	\$0.00		
Whitewall tires in lieu of blackwalls, Spec. S-23.	N/A	\$0.00		
Deduct for Optional engine/drive train package engine/horsepower available. Specify: _____	NO OPTION	\$0.00		
Smokers package, cigarette lighter and ashtray installed	DEALER	\$40.00		
Engine Block Heater, if available	K05	\$29.05		
Cold Kit Weather Package. State Details	N/A	\$0.00		
<b>Vehicle Make:</b>	CHEVROLET			
<b>Vehicle Model:</b>	IMPALA LT			
<b>Vehicle Model Code:</b>	1WT19			
<b>% discount off dealer price (Black Book Invoice) for additional options not stated in specifications:</b>	0.00%			
<b>American Made (Yes/No):</b>	Yes			
<b>Exact Model Designation and Equipment Package:</b>	1WT19 LT			
<b>EPA Highway (MPG):</b>				
<b>Base Price:</b>	\$15,851.00			
<b>Required Option Price:</b>	\$0.00			
<b>Fleet Incentive Discount:</b> (Note: Discounts are subtracted from the cost and should be entered as a negative value)	\$0.00			
<b>Government Discount:</b> (Note: Discounts are subtracted from the cost and should be entered as a negative value)	\$0.00			
<b>Other Discounts:</b> (Note: Discounts are subtracted from the cost and should be entered as a negative value)	\$0.00			
<b>Final Price:</b>	\$15,851.00			